



**Issue:** #1 – Dec 2011  
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**Time to read:** Approximately 3 minutes  
Give yourself a short break and read our newsletter. We think you'll enjoy it.

**BAJC News highlights:**

- ✚ BAJC came into existence in April of 2011.
- ✚ By end 2011, Baosteel through BAJC has granted 12 projects worth over \$5m in total cash (and supported by even more in-kind). The projects will commence by the first quarter of 2012. That must be some kind of record!
- ✚ 5 Projects will be pledged support for ARC-Linkage applications in the first round for 2012. Others will be supported for the 2<sup>nd</sup> round. Some hints for improving your chances in succeeding with ARC grants are given below.
- ✚ The BAJC web page is in development and can be accessed at [www.bajc.org.au](http://www.bajc.org.au). The website carries information about the projects that have been funded and documents about the our Centre.
- ✚ The BAJC administrative and office area is close to completion and occupation.
- ✚ **The call for expressions of interest for up to \$5m in new projects will be sent out in March, along with new, improved and more comprehensive guidelines and supporting documents.**

**Improving your chances for an ARC grant:**

*Hint 1:* the title, keywords and RFCD & FOR codes are used for choosing reviewers: they are NOT like search keys that you would use for publications. If you want your proposal to go to the engineering panel and engineering reviewers, use “engineering” in the title, make “engineering” your first keyword, and use an engineering RFCD (290000) and FOR (09) code.

*Hint 2:* a grant is NOT an academic paper. Write to the metrics: know what sections get marks and put the “good stuff” in those sections. For example, you get no marks for “Background”. That’s not to say you don’t need it to support your other writing, but keep it short and keep the critical analysis for the sections that do carry marks.

*Hint 3:* your purpose in writing is to a get a grant: every paragraph, every sentence and every word should be directed at that. If it does not add to the message why you should get the money, then it needs to be changed or junked!

*Hint 4:* use a lot of words and phrases that make the reviewers life easier and promote focus: “the single most important factor ...”; “the key requirement ...”; “the two main issues ...”.

*Hint 5:* Write like a journalist! Capture the essence of a section in the first paragraph – the reviewer then hardly needs to read the rest! And keep the paragraphs short: one idea to a paragraph, one thought to a sentence.

**and finally ...**

Our sincere thanks go to all the participants of the Centre: the Board, who have been indefatigable (3 visits to Australia from our friends and colleagues at Baosteel!); the Technical Advisory Committee, who take the heat for selecting projects from the many good ideas that are presented; the applicants, whether selected or not for grants - they equally important and valued; all who have provided feedback, criticism and encouragement to make our work easier and better; and to those who assisted in the Centre setup, with a special tip of the hat to Jill Penridge for careful legal work. With all your help, our Centre will, for many years, provide value to Baosteel, successful outcomes to the Partner Institutions, opportunities to researchers, close collaborations and enduring friendships.

The BAJC management group wishes you a safe and happy Christmas and a prosperous New Year.

With warm regards,

*Grace, Geoff and Victor*

